# Fall Product Program

A Guide for Girl Scouts and their Families



Program runs September 15 to October 19, 2025.

gsema.org/fallproduct



This fun, easy, and quick program helps build entrepreneurial skills while raising money early in the membership year to fund activities and adventures. Family and friends can stock up great quality products for themselves or to give as gifts—all while supporting your Girl Scout!



## Welcome to the 2025 Girl Scout Fall Product Program.



- Register your Girl Scout for the 2025-26 membership year.
- **Learn how to support your Girl Scout** by attending your troop's Fall Product Program meeting or at **gsema.org/fallproduct**.
- Set up a M2 account before October 17. M2 registration emails will be sent out to Girl Scout caregivers on September 15.



Friends and family can purchase products online or in-person.

- Online: Customers can purchase nuts and chocolates, magazine subscriptions, Tervis® Tumblers, personalized products, candles, and Girl Scout-themed BarkBoxes, paying with a credit card.
  - All online purchases can be shipped directly to the customer. Nut and chocolate orders over \$50 receive 50% off the standard shipping fee, compliments of GSEMA. There is also an option to waive the customer shipping fee on select nuts and chocolates (16 varieties) by having your Girl Scout deliver the product.
- In-Person on paper order card: Customers can order select nuts and chocolates (16 varieties). Girl Scout collects money at time of order, submits money to troop, and delivers product to customer.



- September 15: Girl Scouts begin taking orders online with M2 & in-person with the paper order card (available from your troop leader or online at gsema.org/fallproduct).
- October 19: Last day for customers to order online AND deadline for Girl Scouts to enter paper order card sales into M2.
- November: Girl Scout delivers nuts and chocolates to customers before Thanksgiving. Rewards delivered to Service Unit volunteers. Pick-up details will be provided by your troop.

### Girl Scouts learn and practice key entrepreneurial skills such as:



**Goal Setting** how to develop a business plan



**Decision Making** think critically and solve problems



**Money Management** develop a budget and handle money



**People Skills** engage with customers and develop self-confidence

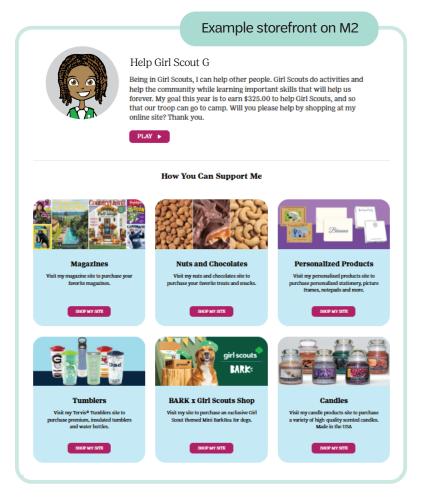


**Business Ethics** develop positive values like honesty and integrity

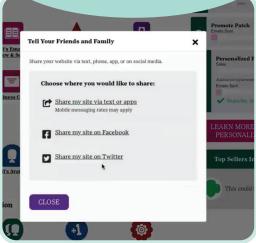
## Let the selling (and fun) begin in M2!

M2 (gsnutsandmags.com/gsema) is the Fall Product ordering system. Girl Scouts and families use M2 to create goals, send ecards, find printable sales tools, sell product, and more.





Girl Scouts can share their storefront link through M2 via email, text, or social media.



They can also access printable tools to promote their online storefronts in person.

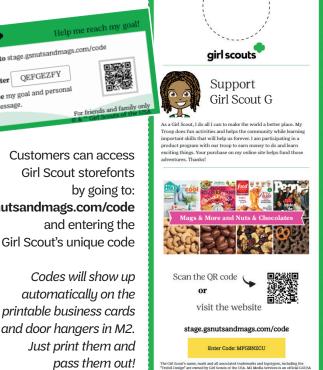


2 Enter QEFGEZFY See my goal and personal Customers can access Girl Scout storefonts by going to: gsnutsandmags.com/code

Go to stage.gsnutsandmags.com/code

Help me reach my go

Codes will show up automatically on the printable business cards and door hangers in M2. Just print them and pass them out!



#### Girl Scouts Earn Rewards

Girl Scout troops earn 15% of every dollar sold in addition to these fun items. Junior, Cadette, Senior, and Ambassador troops may earn 20% of each dollar sold by opting out of rewards. (They will still receive the Entrepreneur Programs and personalized patches.) New this year, troops with 60% or more participation earn an additional 5% in troop proceeds!

2025 Patch **Bear Patch** Send 18+ emails 10+ nuts & candy items Earn the Complete Brave Fierce Patch Fun Patch Set! 5+ other items



Care to Share Patch 3+ donation items

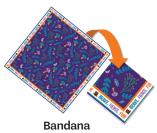
Set Your Goals

What activities would you like your troop to do this year?

2025 Fall Product Theme &

Grizzly Bear Mascot

Rewards are cumulative and based on the total dollar sales of all products sold.



\$200+ Fall Product Sales



Small Grizzly Plush \$300+ Fall Product Sales



T-Shirt \$500+ Fall Product Sales



Large Grizzly Plush \$600+ Fall Product Sales



Mini Canvas Travel Bag \$900+ Fall Product Sales



**Beaded Cookie Pants & Top** \$1200+ Fall Product Sales

How money much will you need to make this happen?

Personal goal:

Troop goal:



Girl Personalized Patch \$375+ Fall Product Sales



**Troop Personalized Patch** \$1,500+ Fall Product Sales



**Entrepreneur Patch** 15+ Fall Items & 25+ Cookie Packages



Girl Scouts who sell 15+ fall items will automatically be entered into a XXL grizzly bear plush giveaway!

My Troop # \_\_\_\_\_ My M2 Login: \_\_\_\_\_ My M2 Password: \_\_\_\_\_

Scan code to access your **M2** account or visit: gsnutsandmags.com/gsema

