



# BOARD OF DIRECTORS

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*First Vice Chair*

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*Chief Executive Officer*

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Allison Coutts O'Connor  
Kim Reinert  
Joseph Skelly  
Gena Wilson Sullivan  
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Angela Wayne

## Youth Members

Girl Scout Senior, Catherine  
Girl Scout Ambassador,  
Natalia  
Girl Scout Ambassador,  
Sanjana

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Kara Curtis  
Katherine (Katie) Durant  
Lan Marinelli  
Libby Murphy  
Pam O'Leary  
Kristen Truglio  
Allison Walsh



**Barbara H. Fortier**  
Chief Executive Officer



**Deborah G. Taft**  
Board Chair and  
President



# Dear Friends,

We are Girl Scouts of Eastern Massachusetts, an organization comprising nearly 30,000 youth and adult members who have dedicated themselves to our mission—building girls of courage, confidence, and character, who make the world a better place. As the largest girl-serving organization in the Commonwealth and the tenth-largest Girl Scout council in the country, we have a duty to remain on the right side of history.

While our mission may mean something different to today's Girl Scouts than it did to youth members in 1912, it has always been our job to provide each generation with every opportunity to become the best possible versions of themselves. Today, that means closing the nature gap for youth in urban neighborhoods, encouraging civic engagement and advocacy, introducing STEM career pathways, and helping Girl Scouts envision themselves in C-suite and board positions.

Our Girl Scouts today are every bit as cutting-edge and innovative as they were then, because of their steadfast commitment to exceeding expectations and closing the gap between themselves and spaces in which they may not have been previously accepted or invited. Throughout this report, you'll see this idea in action as you read about our encampment for youth from under-resourced communities, record-breaking STEM Fest attendance, our seven-year-old CEO, and much more.

By participating in Girl Scouts, our youth members are learning how to thrive in the real world, a skill that is more important now than ever before. Through our partnerships with top industry leaders, we have discovered many are concerned about the future of the workforce due to gaps in interpersonal relationship skills in today's youth caused by the pandemic.

Girl Scouts provides its members with the essential building blocks of trust-building, critical thinking, and other skills that can only be gleaned outside of a classroom. While our job is not to tell a Girl Scout who to be, it is our responsibility to guide them towards becoming the best version of the person they already are.

Thank you for supporting Girl Scouts of Eastern Massachusetts and our efforts to close the gap in essential, developmentally beneficial life experiences and aspirations that dismantle stereotypes. It is through your contributions that our youth members are able to grow and become well-rounded adult members of society—in whichever way is meaningful to them.

Yours in Girl Scouting,



Barbara H. Fortier  
*Chief Executive Officer*



Deborah G. Taft  
*Board Chair and President*

## By the Numbers

**GSEMA is the tenth-largest Girl Scout council in the USA, and the largest girl-serving organization in Massachusetts.**

**19,498**

Girl Members  
Served

**8,858**

Adult Members  
Served

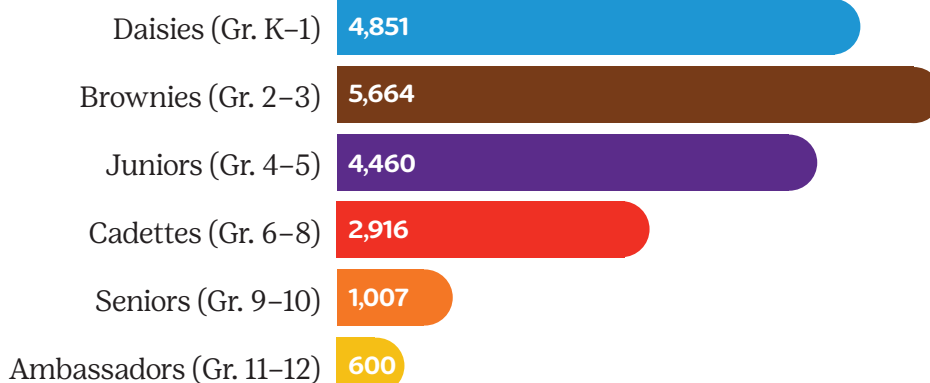
**1,823**

Girl Scout  
Troops

**3,248**

Lifetime  
Members

### GSEMA Membership by Girl Scout Level



Retention  
Rates:

**72.4%**

Youth

**74.9%**

Adults/Volunteers

**1,618**

Girl Scouts in underserved regions  
supported by Community Engagement



**5,231**

summer camp  
sessions



## By the Numbers



14,519

Girl Scouts participated  
in the Cookie Program



\$1,986,696

proceeds earned by  
Girl Scout troops to fund  
their adventures

© MELISSA OSTRON



36,000

packages of  
Girl Scout cookies  
donated to local  
charities

352

Girl Scouts earned  
a Bronze, Silver,  
or Gold Award





# Camp Cedar Hill Centennial







## Where We've Been and Where We're Going

In 2023, Girl Scouts of Eastern Massachusetts celebrated Camp Cedar Hill's 100th anniversary, marking the achievement with events and activities throughout the year.

On May 11, 2023, exactly 100 years to the day after Camp Cedar Hill's dedication, we hosted our Annual Meeting in which Board Chair and President Deb Taft presented some of her favorite stories and images of the property that included Girl Scouts' founder, Juliette Gordon Low. Following the meeting, GSEMA CEO Barb Fortier shared a toast to recognize and celebrate the significance of Camp Cedar Hill and the Girl Scout Movement.

The year-long celebration came to an incredible end on September 30 at our council-wide Camp Cedar Hill 100th Birthday Bash. Over 550 youth and adult Girl Scouts, local families, and Waltham dignitaries spent the day exploring the property and participating in a variety of traditional Girl Scout activities.







# Outdoor Adventures Are for Everyone

Research suggests that time spent in nature can help level health and well-being disparities between advantaged and disadvantaged youth.



## Community Engagement Encampment

Spending time in the outdoors is an essential part of the Girl Scout experience.

At GSEMA, we are committed to ensuring that youth from under-resourced communities can access all that Girl Scouts has to offer, regardless of circumstances. In June of 2023, our Community Engagement team hosted a no-cost overnight encampment for 15 troops, totaling 49 adults and 166 Girl Scouts of all ages at Camp Runels. Each participant was offered free round-trip bus transportation with stops in Dorchester, Cambridge, and Chelsea, plus a hot dinner, breakfast, and a fun patch. While at camp, the Girl Scouts participated in archery, boating, ziplining, and hatchet throwing. Additionally, they completed a scavenger hunt, constructed campfire-themed snacks, and made animals out of craft beads.







## Inclusion in Action at Summer Camp

Girl Scout camp is a place for our youth members to reinvent themselves, let loose, and embrace the person who they are.

As our world continues to change and evolve, we know that it is essential that we preserve this safe space of summer camp. In the summer of 2023, we launched the Camp Culture Code, a set of best practices created in collaboration between our Diversity, Inclusion, Equity, and Belonging Committee and our Camp Staff. All staff, volunteers, parents, caregivers, and youth must commit to this code before they ever set foot on our properties. We are proud to say that every person who attended our camps this summer upheld our standards of diversity, equity, inclusion, belonging, racial justice, intersectionality, and allyship.



### **Left: Celebrating Earth Day**

Multigenerational Girl Scout families and supporters, including Girl Scout alum Governor Maura Healey, came together on Earth Day to help make Malden more beautiful by planting trees and painting rocks.





# Girl Scouts Practice Business Leadership

In the 2022–23 season,  
**88% of our troops**  
participated in the  
cookie program.



## Building Confidence Through Cookie Sales

Girl Scouts learn life and leadership skills when they participate in the Girl Scout Cookie Program, the world's largest girl-led entrepreneurial program.

The Girl Scout Cookie Program allows participants to practice five key skills: goal setting, decision making, money management, people skills, and business ethics. By developing these skills at a young age, Girl Scouts can move seamlessly from cookie booths to board rooms. Those who participate in the Cookie Program are better prepared for future career successes and are more likely to help reduce systemic gender disparities like business leadership and wage gaps.

**Left:** Girl Scout Daisy Emma took on the role of CEO for the day, our council's top cookie program recognition, when she sold 3,668 packages of Girl Scout Cookies during the 2022–23 season. Emma chose to spend her day at Camp Wind-in-the-Pines, where she met with staff, tried her hand at archery, and unwrapped a bag of Girl Scout swag.







## Turning Cookies into Currency

Entrepreneurship can unlock any opportunity that our youth members put their minds to.

Using funds earned through the cookie program, Littleton Girl Scout Troop 66292 set their entrepreneurial sights north as they embarked on a journey to Quebec, Canada, for a Winter Carnival celebration. The world travelers enjoyed tobogganing, an ice orchestra, plenty of new cuisines, local history, and the opportunity to practice their French with native speakers.

This year, GSEMA troops earned over **\$1.9 million dollars in proceeds** to fund adventures, community service projects, and badge exploration.

**A GSEMA Girl Scout earns (on average) \$136 in proceeds for their troop by participating in the Girl Scout Cookie Program.**



STEM



# Girl Scouts Are STEMazing

In 2022–23, GSEMA youth members earned **9,317 STEM badges** through **19,000 hours** of STEM activities.



## The Sky Is the Limit

By introducing Girl Scouts to different career paths, we remove invisible barriers that lead to the pervasive gender gap in STEM fields.

In celebration of Women in Aviation Day, we partnered with American Airlines and Massport to provide a group of Girl Scout Cadettes, Seniors, and Ambassadors with the opportunity to explore a variety of STEM-focused jobs at Logan Airport. Following the career presentations, the Girl Scouts had a guided tour of the airport, including a 777 aircraft where they took their places in the pilot's seat and practiced delivering some in-flight announcements.



**Left:** Waltham native and Girl Scout alum, Lieutenant Jacqueline Drew made history in February when she participated in an all-women football game flyover in celebration of the 50<sup>th</sup> anniversary of women being able to fly in the Navy.



# STEM FEST

**Left:** Over 500 Girl Scouts and adults attended our 11<sup>th</sup> Annual STEM Fest at Camp Cedar Hill, Waltham. Over 30 local partners presented exciting hands-on activities, including programming interactive robots, extracting DNA from strawberries, and building bones.



Research shows that girls do not significantly differ from boys in their abilities in mathematics and science but do differ in levels of interest, confidence, and sense of belonging in science, technology, engineering, and mathematics (STEM). **This leads to a 34% gender gap, with women remaining underrepresented throughout both higher education and the STEM workforce, including some of the highest-paid jobs of the future.**





## Girl Scouts Are Prepared

**96%** of Girl Scouts indicated a positive sense of self, and **89%** say that being in Girl Scouts helps them to feel happy.\*



## Ready to Take on the World

By participating in badge-earning activities, Girl Scouts are able to focus on building skills that will prepare them for adulthood.

Life doesn't come with a guidebook, but Girl Scout badges do. Girl Scouts are able to identify areas of personal interest and solve real-life problems with practical solutions related to a certain task or subject. This includes problem-solving in their communities, as well as navigating their own social and emotional well-being.

**Left:** Girl Scout Senior Troop 71775 earned the Car Care badge while learning how to check and change tires, monitor essential fluids, and stay safe while driving.

**Top:** Girl Scout Junior Troop 67437 visited Eva's Little Kitchen in Bedford to earn their Simple Meals badge in a professional kitchen.





## Be the Change

We believe that no change is too small and no problem is too big for our Girl Scouts to tackle.

When Junior Troop 67202 from Holliston visited the Massachusetts State House and met with local Representative James Arena-deRosa, they openly discussed changes they would like to see supported in his district. They also spoke candidly to various statehouse staff, several of whom were Girl Scout alums, about the importance of voting. By actively engaging with their local representatives, Girl Scouts will feel empowered to exercise their civil liberties when they reach adulthood.



**86% of Girl Scouts want to work to make the world a better place to live in.\***



\* From Girl Scouts Voices Count, 2023 (survey results from members of Girl Scouts of Eastern Massachusetts)





## 2023 GSEMA Gold Award Girl Scouts

Karen Altenhoff  
Sarah Baskin  
Kate Beauvais  
Madison Blood  
Nicole Boyce  
Arianna Carchedi  
Ellie Caro  
Claudia Castro  
Sabrina Cohen  
Hannah Cronin  
Maura Cronin  
Manasi Deepak  
Sanjana Deshpande  
Madelaine Edmondson  
Jamie Evans-Garcia  
Katherine Faddis  
Alice Feng  
Aisling Frugoli

Elizabeth Huettig  
Hannah Johnson  
Aparna Kamath  
Jessica Klurfeld  
Annie Konieczka  
Jessica Laman  
Emma Lincecum  
Mary Markis  
Mariella Mattaliano  
Victoria McCoy  
Emily Mello  
Mackenzie Morong  
Emily Nauen  
Megan O'Donnell  
Patricia Pak  
Harshini Pathivada  
Ellen Pechinsky  
Audrey Pontiff

Grace Ramos  
Natalie Rassiger  
Jessica Rigoli  
Natalia Salinas  
Alexa Schneeberger  
Elizabeth Schneider  
Supria Shroff  
Olivia Sims  
Audrey Smith  
Hannah Sullivan  
Isabella Thoen  
Alice MacGarvie  
Thompson  
Gabriella Turco  
Jenna Vincenzino  
Gina Wierzbowski  
Lauren Williams

**Gold Award Girl Scout alums report that the Gold Award process helped them develop essential twenty-first-century employment skills, giving them a boost in their academic and professional lives. They also affirm that the Gold Award helped them get into college or graduate programs, earn scholarships, and secure jobs.**





## Empowering Young Women's Health

### Claudia Castro Receives \$10,000 GSUSA Gold Award Scholarship.



**96% of Gold Award recipients attribute Girl Scouts with providing leadership opportunities they couldn't get elsewhere.**

After experiencing a lifetime of debilitating menstrual pain, Claudia Castro decided to use her Gold Award to shine a light on endometriosis. She noticed a gap in her school's health education curriculum, and developed a lecture-based lesson plan that focused specifically on endometriosis and all things periods. Claudia focused her time on educating current ninth-graders at her school, as well as health educators who could carry on with this curriculum in the future. Despite some struggles to be taken seriously by higher-ups within her school, Claudia created a sustainable program that has been adopted as a pilot program within her school system.



**Left to right:** Bronze Award Girl Scouts from troops 82031 and 67318 authored a children's book about the women featured in the Lexington Women's Monument.

Silver Award Girl Scouts Meghna and Gwyneth created Burlington Culture Fest for locals gather to learn about the cultures and traditions of their neighbors.





## Phenom by Girl Scouts at Walt Disney World®

Every three years, thousands of delegates from every council across the nation and USA Girl Scouts Overseas meet to discuss, debate, and vote on issues important to the Girl Scout Movement and elect national leaders for the next triennium. Twelve adult volunteers and three youth members from across eastern Massachusetts were proud to represent our council in the National Council Session among other delegates from across the country. Following the meeting, our representatives took part in fun and enriching programs and attended special performances and celebrations at Phenom by Girl Scouts, the national Girl Scout convention held in Walt Disney World.

**Clockwise:** Adult and youth participants from GSEMA prepare for a presentation.

Girl Scouts from eastern Massachusetts (on right) make new friends and keep the old with other youth delegates from Michigan.

Girl Scout of Eastern Massachusetts youth delegates smile with Girl Scouts of the USA CEO Bonnie Barczykowski.

CEO Barbara Fortier poses with Girl Scouts of Central Maryland CEO Violet Apple.





GSEMA provides training to over **4,000 caring adults annually** to be mentors and leaders to 19,000 Girl Scouts.

## Volunteer Recognition Honorees

On June 4, 2023, we held our annual Volunteer Recognitions Celebration at Camp Cedar Hill, honoring the following individuals for their exceptional service.

### Appreciation Pin

Gina Allard  
Karen Bacchi  
Jennifer Bastien  
Lindsay Bradley  
Mabel Dominguez  
Amy Dubreuil  
Leigh-Ann Durant  
Courtney Finn  
Melanie Henriques  
Christina Holman  
Kacy Hurley  
Kimberly Kasparian  
Laura Kennedy  
Crystal Kirkirt  
Max Krasnow  
Julie Kucyn  
Marissa Leppo  
Rebecca Lowe  
Jenn MacRobbie  
Diane McDonald  
Kate McEneaney  
Sarah Montgomery  
So O'Neil  
Leslie Schuh  
Emily Smith

Lauren Spears  
Andrea Toomey

### Five-Year Sustained Service

Shari Lavidor  
Sue Turner

### Honor Pin

Pauline Bogle  
Jeannette Buntin  
Teresa Epperson  
Brandi Jong  
Lisa Morley  
Sarah Ray  
Annie Rhodes  
Linda Schuller  
Kristen Truglio

### Lifetime of Service Award

Gloria Parsons  
Carole Saunders  
Debbie Terman  
Jennifer Thomas-Stark  
Jane Torpie  
Ellen Willette  
Eileen Wozek

### Red Rose Award

Jeannette Buntin  
Mabel Dominguez  
Teresa Epperson

### Thanks Badge

Kelly Corwin  
Elizabeth Fitzula  
Christie Tucker

### Thanks Badge II

Sarah Leshay

### Helen Storrow Heritage Award

Carol Sapoznik

### President's Award

GSEMA Volunteer Outdoor Facilitators  
Lowell Service Unit  
Lowell Service Unit CSA Committee  
Lowell Service Unit Troop Committee  
Maynard Service Unit





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## GSEMA Volunteer Committees

While volunteering with a Girl Scout troop is the most common experience for adults, there are many more opportunities to serve on council-level committees. We are grateful for the following committee volunteers who work to advance Girl Scouts' mission through fundraising, governance, and youth programming initiatives at Girl Scouts of Eastern Massachusetts.

### **Cookies & Cocktails Committee**

Cordy Elkins, Chair  
Gena Wilson Sullivan, Chair  
Serenity Belo  
Abby Clutz  
Natalie Oakes  
Shannon O'Leary-Small

### **Girl Scout Museum Volunteers**

Lori Beverage  
Janet Coombs  
Lynn Cutter  
Francine Edwards  
Elsie Eigerman  
Roberta Green  
Margaret (Peg) Juppé  
Cathy LeBlanc

Ruth Leiby  
Pat Leverone  
Clare Livak  
Betty MacKenzie  
Nancy Marshall  
Amanda Miller  
Maj-Britt Moreton  
Sandra Publicover  
Kal Ricker  
Lois Roth-Johnson  
Stacy Spies  
Tricia Tilford  
Val Wilcox  
Elizabeth Woyke

### **Gold Award Committee**

Katherine Albert  
Shannon Connors  
Vicki Crosson

Kerin Deely  
Amy Fong  
Sydney Gabrielson  
Sara Grady  
Christine Harnett  
Carolyn Hely  
Mikayla Hopkins  
Kathy Horigan  
Diane Kimball  
Susan Kohlman  
Eileen Koury-Judkins  
Katelyn Lantz  
Cathy LeBlanc  
Caitlyn LeBlanc  
Courtney Medlin  
Natalie Oakes  
Jessi Robinson  
Olivia Rosenblum  
Lisa Silletti



Gail Spring  
Anne Valade  
Sally Webster  
Judith Wilchynski

## **Golf for Girl Scouts Committee**

Pamela O'Leary, Co-chair  
Judy Sunblade, Co-chair  
Jeannette Buntin  
Kerrie Doyle  
Michelle Peterson  
Janice Stratford

## **GSEMA Regional Council Delegates**

*(as of September 30, 2023)*

Tammy Berardi  
Megan Bliamptis  
Elizabeth Brown  
Elaina Cacchiotti  
Marie (Skip) Carver  
Laurie Corbett  
Meghan Cuddy  
Haven Estabrook  
Nicole Haberman  
Haley Hein  
Debra Holland  
Kelsey Holt  
Wynelle Hummel  
Alyssa Hurley  
Margaret (Peg) Juppé  
Susan Kohlman  
Sarah Leshay  
Cathy Lewis  
Li Jen Lin  
Susan Lussier  
Calista Maharaj  
Ann Mark  
Keri Mascagni  
Kimberly Matz  
Jessica Murphy  
Debra Nearing  
Carolyn Palmer  
Sandra Publicover  
Sarah Ray  
Suzan Riley

Jessi Robinson  
Suellen Robinson  
Eveline Shoemaker  
Lisa Silletti  
Gail Spring  
Lindsay Tomlinson  
Judith Wilchynski  
Jennifer Williams  
Donna Yang

## **Alternate Regional Council Delegates**

Jennifer Coombs  
Matilda Penny  
Phoenix Ray

## **GSEMA National Council Delegates**

*(as of September 30, 2023)*

### **Adults**

Lori Spinella Beverage  
Barbara Fortier  
Holly Garcia  
Denise Lau  
Rebecca Myers  
Sandra Publicover  
Jessi Robinson  
Hope Roth  
Deb Taft  
Amy vanNederpelt  
Judith Wilchynski  
Donna Yang

### **Youth**

Tarene C.  
Cecilia G.  
Madelyn Y.

## **Alternate National Council Delegates**

Jeana diNatale  
Elisabeth Eigerman  
Rachael Fusco  
Tammy Geyer  
Elizabeth Goeke  
Nicole Haberman  
Christine Johansen  
Marianne O'Connell

Monique O'Connell  
Lisa Silletti  
Marielle Thorne

## **Leading Women Awards Committee**

Karan Y. Dyson, Chair  
Gizella Crawford  
Katelyn Frueh  
Kim Hyland

## **STEM Fest Committee**

Sara Burke  
Caitlin Fitzmaurice  
Meika Hayles  
Francesca Nannizzi  
Nicole Sjoblom  
Sudhiti Marri, Girl Scout Senior

## **Volunteer Recognitions Committee**

Chrissy McBride, Chair  
Holly Garcia  
Samantha Hurley  
Linda McNamee  
Debra Nearing  
Jessi Robinson  
Gail Spring  
Marielle Thorne





# Fiscal Year 2023 Donor List

A photograph of two young women, Girl Scouts, sailing a white sailboat on a blue lake. The sailboat has a large white sail with the number '4' and the text 'C-5' in red. The women are wearing life jackets and are smiling. The background shows a forested shoreline under a clear blue sky.

Girl Scouts of Eastern Massachusetts gratefully acknowledges the individuals, corporations, foundations, and community partners who gave generously to ensure that every Girl Scout continues to have the opportunity to discover her passions and talents, try new things, and participate in activities to which she may not otherwise have access. This listing reflects all cash gifts, pledge payments, and in-kind donations recorded during fiscal year 2023 (October 1, 2022–September 30, 2023).

## Corporate, Government, and Foundation

### \$100,000+

AmeriCorps  
Liberty Mutual Foundation  
Massachusetts Afterschool Partnership  
Massachusetts Department of Elementary and Secondary Education  
Needham Memorial Trust  
United Way of Massachusetts Bay and Merrimack Valley

### \$50,000–\$99,999

Anonymous  
Girl Scouts of the USA  
Suffolk  
Women's Foundation of Boston

### \$25,000–\$49,999

National Grid  
PwC

### \$10,000–\$24,999

The Anna B. Stearns Charitable Foundation  
Daniel W. Field Trust  
EY  
Horizon Foundation  
KLA Foundation  
Mass General Brigham Health Plan  
Nathaniel and Elizabeth P. Stevens Foundation  
P&G Gillette  
Raytheon Integrated Defense Systems  
Sanofi  
State Street Foundation  
TD Charitable Foundation  
Vertex Pharmaceuticals

### \$5,000–\$9,999

CVS Health Foundation  
Eastern Bank  
Estes Industries, LLC  
Frederick Lobl for Charities, Bank of America N.A., Trustee  
Fresh Picks Café  
Great Escape Committee  
Lindauer  
M&T Charitable Foundation  
MFS Investment Management  
Michele E. Dufault Foundation  
Peggy Meyerhoff Pearlstone Foundation  
Winfield S. Russell Trust

### \$2,500–\$4,999

AAFCPAs  
ABC Bakers/Hearthside  
Aubert J. Fay Charitable Fund  
Bethesda Lodge #30 IOOF  
Cambridge Savings Bank  
Cambridge Trust Company  
The Charlotte Home  
Citisoft, Inc.  
Clarivate  
The Cooperative Bank of Cape Cod  
EF Tours for Girls  
Essex County Community Foundation

### GoTo

Lend A Hand Society  
Massachusetts Business Roundtable  
MathWorks  
Maynard Community Chest  
MutualOne Charitable Foundation  
Nextlevel Enablement  
Rockland Trust  
TD Garden

### \$1,000–\$2,499

A. W. Perry  
Adelaide Breed Bayrd Foundation  
Amelia Silliman Rockwell and Carlos Perry Rockwell Charities Fund, Bank of America, N.A., Trustee  
American Legion Post #308  
Beals and Thomas  
Bluestone Bank  
Boston Public Health Commission  
Deutsche Bank  
East Cambridge Savings Bank  
Feeney Brothers Excavation, LLC  
Mirasol's Cafe  
Robert Treat Paine Association  
South Shore Bank  
Tito's Handmade Vodka





### Up to \$999

Allen T. Watson Trust  
 AmazonSmile Foundation  
 Amelio Della Chiesa Trust  
 Boch Center—Wang & Shubert Theatres  
 Bowditch & Dewey, LLP  
 Cabot Risk Strategies  
 Citizens  
 Costco  
 Delcevare King Trust  
 Facebook  
 Freudenheim Partners  
 Frontstream  
 Fulcrum Therapeutics  
 FUN Enterprises, Inc.  
 Haymarket Hotel  
 Impact 4 Good  
 Isabella Stewart Gardner Museum  
 JP Morgan Chase & Co.  
 Krokidas & Bluestein LLP  
 M2 Media Group  
 Massachusetts Institute of Technology  
 Media Prepared  
 Merry Maids  
 MetroWest Health Foundation  
 Murray & MacDonald Insurance Services, Inc.  
 Primis Electric Corp  
 Salesforce  
 Takeda  
 TD Bank  
 Troop 67202  
 Troop 77105  
 Troop 82394  
 Troop 83812  
 United Way of North Central New Mexico  
 United Way of Rhode Island  
 Virtus Partners, Inc.  
 Waldron H. Rand & Company, P.C.  
 Westborough Council on Aging and Senior Center  
 Wood's Landscaping

## DONOR SPOTLIGHT: LIBERTY MUTUAL

This year, we were grateful to continue our long-term partnership with Liberty Mutual by building on a 23-year-long giving history. Liberty Mutual Foundation's mission is to increase access to workforce and educational opportunities and promote climate-resilient communities. In 2023, Liberty Mutual offered grants to us from their Foundation in support of our career exploration and environmental education efforts in Greater Boston. Additionally, GSEMA partnered with WE@Liberty + Allies to create a series of financial literacy programs hosted at their sites. With the support of 12 Liberty Mutual volunteers, we developed a curriculum for an event called "How to Sell Thin Mints," which will be offered in the upcoming fiscal year. Thank you to all of the valued collaborators at Liberty Mutual who have gone above and beyond for our Girl Scouts!



# Individuals

## Helen Osborne Storrow

**Society | \$50,000+**

The Linda Hammett Ory and  
Andrew Ory Charitable  
Trust ●

The Horn Family ●

Diane M. White ●

## Pearl Society

**\$10,000–\$24,999**

Teresa Epperson

Barbara H. Fortier and

Karen Edlund ●

Michael T. Francis

Diane and George

McLoughlin ●

Judith Nitsch ●

Deborah Taft and Terri

Rutter ●

Tricia Tilford ●

## Red Rose Society

**\$5,000–\$9,999**

Anonymous ●

Kelly and Robert Corwin ●

Elizabeth Fitzula ●

MB Flanders ●

Nicole Kelton

Jane L. Lundquist ●

Carol Sapoznik ●

Joseph Skelly ●

Gena Wilson Sullivan ●

Kristen Truglio ●

## Trefoil Society

**\$2,500–\$4,999**

Lynn Saunders Cutter and

John Cutter ●

Jennifer Galvagna ●

Ruth E. Goode

Kimberly Hyland

Joanna Lenahan ●

Diane L. Longtin ●

Patricia and William

Parcellin ●

Laura M. Raisty ●

Kimberly Reinert ●

Patricia Romeo-Gilbert ●

Jill and Jane

Rothenberg-Simmons

Christopher Tonkin and

Sarah Bixler ●

## 1912 Society

**\$1,000–\$2,499**

Tara Alex

Joshua M. Alper

Christine Bahtiarian

Sarah Becker

Lori Spinella Beverage

Joseph M. Bizup ●

Michael Bookman

Julie Cameron

Arianne Chipman

Lauren Clausen

Clara Cole

Allison Cree

Judge J. Elizabeth

Cremens, (Ret.)

Mark Dolan

Mabel Dominquez

Karen and Ian Dunn

Cordy Elkins ●

Martha T. Elkins ●

Andrea Falcone ●

Trevor Frankel ●

Annie Garmey

Megan Goddard ●

Katherine Golden

Lyla Goldstein ●

Karen Gray

LeAnne Grillo ●

Ashley Hasling

Michelle Hecht

Katherine A. Hesse, Esq.

Gilda Hilaire

Elizabeth Howse

Judith A. Iannaccone ●

Ralph F. Johnson ●

Jillian Jope

Pamela Kelleher

Morgan Kelly

Shahn and Edwin Knights ●

Dr. Michaela Kohler

Susan D. Kohlman ●

Laura and Peter Lane

Katherine and Leroy

Le Lacheur ●

Cathy LeBlanc

Ruth D. Leiby ●

Caryn A. Libbey, MD ●

Daryl Mackiewicz

Mr. and Mrs. Thomas Magee ●

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## FALMOUTH ROAD RACE

Celebrating our fourth consecutive year, Team Run Like a Girl Scout once again laced up their sneakers for the renowned Falmouth Road Race! Our dedicated 18-member team embarked on the scenic route from Woods Hole to Falmouth Heights and rallied together to raise an impressive sum of nearly \$32,000 through the ASICS Falmouth Road Race "Numbers for Nonprofits" Program. We extend our deepest gratitude to each member of Team Run Like a Girl Scout.

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In addition to being a Friendship Circle monthly donor, Rebecca Myers is an active Girl Scout Junior and Cadette troop leader, serves on two service unit committees, is a 2023 GSEMA National Delegate, and is a Lifetime Girl Scout Member of 38 years. She is a Gold Award Girl Scout and urges others to consider giving.



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 Lily Guttenplan  
 Maura Haley  
 Eve S. Hamlin ●  
 Brianna Harlem



## Individuals

Marcie Harrington  
 Rebekah Hartwell  
 Tess Hartwell  
 Emily Haynes  
 Janet F. Haynes  
 Kathryn Henderson  
 Mariah Swiech Henderson  
 Kathryn M. Henneberry  
 Carole Herman ●  
 Amy Hernandez  
 Catherine Hersey  
 Nancy Higgins  
 Maureen Hillis  
 Brenda and Wayne  
     Hodgkin ●  
 Debbie Hodin  
 Katherine Hollywood  
 David Hope-Ross  
 Silas Horst  
 Flordeliza Howard  
 Diane M. Hoy ●  
 Libo Huang ●  
 Jean Huether  
 Sandy Hunt  
 Janna Hutz ●  
 Viet Huynh  
 Stephanie Iodice ●  
 Fiona Ip  
 Marian R. Irwin ●  
 Chris Jablonski  
 Gregory Jacobson  
 Molly Jacobson  
 Lisa Lucadamo Jarrett  
 Maude L. Jayne ●  
 Kimberly Johnson  
 Michael Johnson  
 Shakita Johnson  
 Victoria Johnson  
 Steven Jolan  
 Alison Jones  
 Susan M. Jones  
 Jennifer Joyce  
 Margaret Ellen Juppé ●  
 Judith Kalaora ●  
 Stephanie Kapsalis  
 Nadine Kawkabani  
 Daniel Keating



## COOKIES & COCKTAILS

Indulgence reached new heights at Boston's most delectable culinary affair—Cookies & Cocktails! This event allows local chefs to tap into their creativity and showcase our beloved Girl Scout Cookies in a variety of tantalizing treats.

Emceed by 106.7's Morning MAGIC host Kendra Petrone and drawing a crowd of over 200 attendees, this scrumptious soirée transformed taste buds with an array of innovative, cookie-inspired creations. From savory to sweet, each dish served as a testament to the culinary ingenuity of our esteemed chefs.

Winners included Crowd Favorite MarTia's Cakes, Judge's Favorite Topsy Scoop, and Most Unique Dish Clandestine Kitchen. The event raised \$38,000 to further GSEMA's goal of empowering women leaders.





Anahis Kechejian  
 Victoria Keefe  
 Patricia Keenan  
 Ryan Kees  
 Deborah Kehs  
 Sarah Keinath  
 Meri Keller  
 Kristen Kelley  
 Liza Kelly  
 Donna B. Kendall ●  
 Richard Kermond  
 Meredith Keybl  
 Meaghan Kilian  
 Anne Killelea  
 Eunsuk Kim  
 Rachel King  
 Crystal Kirkirt ●  
 Katie Kirwin  
 Gar-Hay Kit  
 Sara Welch Klingener  
 Lauren Knight  
 Chantal Kokaz  
 Ms. Maryann G. Kowalski  
 Maya Kozlowski  
 Elisabeth Krautscheid  
 Mary Kunjappu  
 Jenna LaBissoniere  
 Laura LaBrecque  
 Kim Lambert ●

Susie Lanterman  
 Alice Lau ●  
 James Lawton  
 Cary A. Leblanc  
 Marsha Ledbury  
 Miriam Leeser ●  
 Del Leistritz-Edwards  
 Elizabeth Lennox  
 Rebecca Leonard  
 Jennifer LeValley ●  
 Elizabeth Levy  
 Jane Li  
 Nicole Lima  
 Hongyan Lin  
 Yuyao Lin  
 Emily Lindhal  
 Faith Litchock-Morellato  
 Morgan Little  
 Junqing Liu  
 Carolina Lizano  
 Melissa Lonczak  
 Sara Lopez-Pintado  
 Lisa Loveland ●  
 Meredith Lovell  
 Grace Lu  
 Sara Lucena  
 Amy Lynch  
 Rita M. Lyons  
 Cassandre Mackiewicz

Ann M. Madden  
 Caitlin A. Madevu-Matson  
 Wendy Magliozzi  
 Ashley Maher  
 Lois Mallalieu  
 Jordan Mangan ●  
 Tracy Manty  
 Lisa and Scott Marberblatt  
 Marcia J. Marble  
 Deborah Marchetti  
 Tiffany Marino  
 Megan Markov  
 Sarah Martin  
 Hajnalka Martonfalvi  
 Ellen Marya  
 Susan M. Mason  
 Stephanie Maxwell ●  
 Yael Mazor-Garfinkle  
 Mary McArdle ●  
 Caroline McAuliffe  
 Chrissy McBride  
 Kelly McDonough ●  
 Erika McGowan  
 Patricia McGranahan  
 Angela McIntosh  
 John McKee  
 Stephanie McMains  
 Melissa McNamara  
 Linda McNamee  
 Erik McNeice  
 Luz McVey  
 Laura Lee Medeiros  
 M. Emily Merrill  
 Raye Messina  
 Audrey and Rino Migneault  
 Mr. Michael J. Mikush ●  
 Alfred Miller  
 Anna Miller  
 Jessica Miller ●  
 Kirath Miller  
 Lauren Miller  
 Denise M. Mills  
 Wenflore Mirbel  
 Magdalena Mitchell  
 Sara Mohan  
 Anne Moore  
 Sandra Moose





## JULIETTE GORDON LOW SOCIETY

The Juliette Gordon Low Society recognizes individuals who support Girl Scouting through their own planned giving. It is said that “writing a will is a gift of love.” In reality, no matter our current age or financial means, even a small amount of planning ensures that our final wishes are honored, and makes it easier on our family and friends. Through the Juliette Gordon Low Society, a planned gift (of any amount or percentage) can also benefit the leadership development for girls that Girl Scouting provides.

If you are thinking about creating or updating your estate plans, GSEMA is fortunate to be able to offer this service and resources at no charge. Members are honored annually and presented a Juliette Gordon Low society pin, an acknowledgement that their forethought and legacy will benefit girls for generations to come. Please email [legacy@gsema.org](mailto:legacy@gsema.org) with any questions or for more information about the Juliette Gordon Low Society. We are grateful to the following members of the Juliette Gordon Low Society whom we can honor, both named and anonymous.

Anonymous (2)  
Erik and Eva Andersen  
Dianne Belk and  
Lawrence Calder  
Lori S. Beverage  
Dorothy Lozowski Boisvert  
Mary Margaret Browne  
Kelly and Robert Corwin  
Lynn Saunders Cutter and  
John Cutter  
Laure Z. Donkin  
Priscilla and Neiland Douglas  
Pricilla Doyle  
Amy Fong  
Barbara H. Fortier and  
Karen Edlund  
Rachael Fusco  
Tammy Geyer  
LeAnne Grillo  
Carole Herman

Margaret Gordon  
Gillispie Iwanchuk  
Nancy Kiehnle  
Kathryn King  
Sonia Kwon  
Laura P. Lane  
Diane L. Longtin  
Cari Palmer Lord  
Jane L. Lundquist  
MaryAnn Macaione  
Anne Mastro-Valade  
Diane McLoughlin  
Marcia Metz  
Regina M. Mullen  
Rebecca Myers  
Edward Napekoski  
Bess Newton  
Judith Nitsch  
Roc and Ren O’Connell  
Charmayne Platt

Sandra Publicover  
Jessica Robinson  
Patricia C. Romeo-Gilbert  
Linda Rossetti  
Paula J. Ruozzi  
Renee Sack  
Carol Sapoznik  
Linda Schuller  
Crystal Sekerak  
Gail Shapiro  
Deborah G. Taft and  
Terri Rutter  
Marielle Thorne  
Tricia J. Tilford  
Amy vanNederpelt  
Diane M. White  
Zuania Wood  
Barbara Worley and  
Robert Vogtli



Kelly Moran ●  
Elizabeth Morano  
Kelly Morin  
Amanda Morrison  
Elisa Morvillo ●  
Marianne and Josh  
Motroni ●  
Stacey Mulholland  
Maureen Mullen  
Amy Mulrooney  
Kathy Mumma

Denise Murphy ●  
Elizabeth Murphy  
Jennifer Murphy  
Karen D. Murphy  
Moira Murphy  
Pam and Tom Murtagh  
Carrie Myers  
Meghan Myers  
Barbara Myles  
Shalini Nair  
Megan Najarian ●

Evelyn Sylvia Nakazigo  
Allen Nansereko  
Linda Naval  
Colleen Neff ●  
Mrs. Sandra M. Neunaber ●  
Suzanne Newell  
Mary B. Newman  
Laurie Nirenberg  
Jessica Nolan  
Beverly B. Norton ●  
Claudia Noury-Ello



## GOLF FOR GIRL SCOUTS

The third annual Golf for Girl Scouts tournament was held on August 14 at the picturesque Pinehills Golf Club, raising over \$95,000 in support of the Girl Scouts of Eastern Massachusetts.

It was a day filled with camaraderie and spirited swings to support empowering Girl Scouts across the state. Our youth members also had a chance to join in on the fun, thanks to our Gold Sponsor—P&G Gillette. They generously hosted over 30 Girl Scouts at Caranci Golf Academy, who learned basic golf skills and played a few holes on the golf course! We're building a brighter future—one swing at a time.



## Individuals

Michelle Novelle  
Michael Novosel  
Patricia Nunez  
Maureen O'Brien ●  
Shawn O'Connell  
Jesine O'Gara  
Myrna Omansky  
Kathryn O'Neill  
Paola Ordonez  
Roisin O'Rourke ●  
Jodi Paciulan ●  
Robert Paine  
Holly Palmgren ●  
Xiaoling Pan  
Jonida Papajani  
Sarah Papazian  
Julie Papp  
Andrea Parent  
Brian Park  
Melissa Pasek  
Lisa Patacchiola  
Lianne Patenaude  
Ms. Maria R. Patricio  
Johanly M. Paulino  
Katherine Peacock ●  
Nicole Pearson  
Alana Pechhold  
Alicia Penney ●  
Joelle Peppi  
Molly Perkins  
Nicole Perkins  
Jenna Persson  
Jennifer Pham ●  
John C. Phillips ●  
Janet Phlegar  
Eloisa Ferreira da Silva Picler  
Rich Pierre  
Stacey Pimentel  
Carol Pons ●  
Joanne Pope  
Connie Postma  
Kristen and Mark Poston  
Mr. and Mrs. Stephen Pratt  
Erin Price  
Sandra Publicover ●  
Carolyn A. Purcell  
Maliha Qamar



Carolyn Quinn  
Lena Quinn  
Kerith Rankin  
Lori Rapp  
Nancy Rea ●  
Lisa Reesor  
Angela Repa  
Elizabeth Repetto  
Kate Repoff  
Carla Ribeiro  
Deborah Richer  
Taa Riley  
Ana Brenda Rivera  
Christine Robidoux  
Maria Rockwell  
Andrea Rogers  
Tracey Rogers  
Marloes Rozing  
Faride Ruiz  
Catherine L. Ryan  
Liz Ryan  
Rakesh Sah  
Charlene Saini  
Kenneth St. Amand  
Michele St. Laurent  
Sylvia Sakwa  
Faith Salter ●  
Travis Sammons ●  
Winifred Sanchez ●

Hannah Santos  
Jakelini Santos  
Edward and Patricia Saraiva  
Chris Louis Sardella  
Angela Sartori  
Carrie Scanlan  
Laurel Schaider  
Jennifer Schindler  
Karen Schofield ●  
Michelle Schofield ●  
Bianca Sciocchetti  
Kayla Scouler  
Mark Seka  
Ms. Jennifer Sellon  
Catherine Senghas ●  
Viviane Shanad  
Mallory Shane  
Debbie Shaw  
Daniel W. Shea  
Janet B. Shea  
Belle Sherratt ●  
Fallon Shields  
Marsha Sirull  
Ashley Sivan  
Rebecca Slisz  
Emily Smith  
Elizabeth Smith  
Sherman Smith  
Barbara and Jack Smuckler



Kerrin Snell  
Candice Snyder  
Valerie Solon  
Elisa Sota  
Eileen and James Sousa ●  
Marc Spada  
Jodi Sperling  
Carolyn Stanhope  
Dianna Staunton  
Julie Steinkrauss  
Penny Storey  
Kimberly Straley  
Patty Strangie ●  
Leigh Stricker  
Amy Sullivan  
Erin Sullivan ●  
Katherine Sullivan ●  
Kathleen Sullivan  
Katie Sullivan  
Lexa Sullivan  
Courtney Summa  
Sally Susinno  
Samantha Sutton  
Naomi Sweitzer and  
Andrew Shalit ●  
Jennifer Swiezynski ●

Sherry Tang  
Maura Tarazi  
Stacey Tedeschi  
Cesarina Templeton  
Becks Tenen  
Debbie Terman ●  
Carolyn A. Thomas ●  
Rebecca Thrope  
Julie Thurston  
Mrs. Suzanne Dromey Tiberii  
Kerrie Tingle  
Catherine C. Tomey  
Julia Toropov  
Trina Overgaard Toups  
Timothy and Janet Trask  
Eileen Travers  
Stephanie Trevisone  
Jennifer Triger  
Jacqueline Truesdale-Eccles  
Ajace Tsatsarones  
Kimberly M. Tsatsarones  
Rachael Tubiello  
Leonora and John Tumblin  
April Tyndall  
Adele Ugliadoro  
Kristine Vallila

Meera Varma  
Mila Vaskov ●  
Mary Velasquez-Heller  
Amy Vella  
Joy Vemula  
Jill Vernes ●  
Wendy L. Verrette  
Karoline Viana  
Rebecca Vienneau  
Miosottis Villagran  
Andrea Vita ●  
Kristen Vito  
Christina Vodicka  
Deborah Vogt  
Sarah Wahl  
Katrina Walther  
MaryJane and Robert  
Wanamaker  
Mark Wasnock  
Holland Watson  
Gretchen Weber  
Sherry Wei  
Marcia M. Wengen  
Brenda Wheelock ●  
Ellen Whelan  
Louise M. Wilkes ●  
Elizabeth Wisman  
Allison Wolosz  
Tammy Wai Wong  
Victoria Wong  
Patricia Woodson  
Jamie Wronka  
Rebecca Xiong  
Amy Yale  
Tiffany Yano ●  
Alicia Yeh  
Mel Yeung  
Tawa and Muraina Yusuf  
Holta Zacaj  
Bonita Zahorik and  
Alec MacGregor  
Ismael Zavala  
Elyse Zheng  
Holly Zito  
Erica Zola





## LEADING WOMEN AWARDS

On March 23, 2023, Girl Scouts of Eastern Massachusetts celebrated its milestone 30th anniversary of the Leading Women Awards and raised over \$200,000 to support our Girl Scouts! GSEMA honored five Leading Women: Beth Chandler of YW Boston, Melodie Knowlton of Vertex Pharmaceuticals, Amy Latimer of TD Garden, Isis Ortiz-Belton of Eastern Bank and ALPFA Boston, and Jane Steinmetz of EY. Additionally, GSEMA recognized Girl Scouts Leen Attia, April Decastro, Cinly Mo, Ciara Pimentel, and Shruti Pokharna. Finally, GSEMA presented P&G Gillette with its Corporate Change Maker Award. Attendees left the morning inspired to “not wait for permission to make their dreams a reality” after listening to a dynamic fireside chat facilitated by Sue O’Connell, host of NBC Boston and New England Cable News.







## DONOR SPOTLIGHT: LORRAINE HORN The Impact of One Woman on Camp Rice Moody

Lorraine Horn has been a champion of Girl Scouts and Camp Rice Moody in Reading, Massachusetts, for decades.

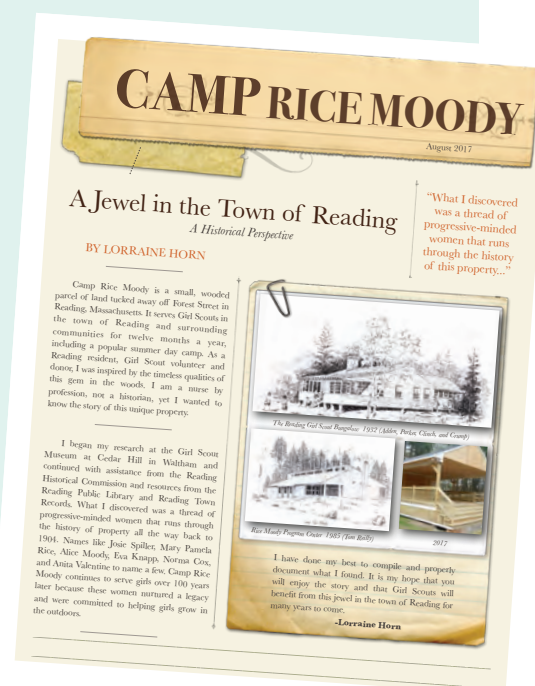
A registered nurse and mother of two, Lorraine is a lifetime Girl Scout member, a former member of the service unit team in Reading, and the mother of a Gold Award Girl Scout. She was also the 2016 recipient of the Helen Storrow Heritage Award, given to members who have contributed to the growth and strength of GSEMA through their philanthropy and their efforts to preserve the vast history and legacy of the council.

Never one to take credit, if you ask Lorraine about her impact at Camp Rice Moody, she will name many others who have also been instrumental to the camp's success. However, everyone who knows Lorraine knows what a difference she has made to what she affectionally calls a "jewel in the town of Reading."

Beginning with gifts dating back to the early 1990s, Lorraine and her family have given more than \$750,000 to Girl Scouts of Eastern Massachusetts and Camp Rice Moody, and thus creating a lasting legacy through both their financial commitment and Lorraine's generous investment of time.

**Lorraine is a shining example of the impact that can be made when one person shares their time, talent, and treasure. On behalf of Girl Scouts of Eastern Massachusetts, and in particular the Girl Scouts of Camp Rice Moody, we thank you.**

*Whether she is making connections, directing her birthday gifts to help build the beautiful Rice Pavilion, serving on the Long Range Property Planning Committee, facilitating the legal transfer of the camp property from the Reading Council for Girls to Girl Scouts of Eastern Massachusetts and being the liaison with the Reading Town Select Board, or writing the history of the camp and ensuring that the timeline is beautifully displayed at the entrance of camp, Lorraine is contributing to the life and experiences of generations of Girl Scouts.*





## CAMP RICE MOODY RIBBON CUTTING

For over 100 years, Camp Rice Moody in Reading, Massachusetts, has provided a beautiful place for girls to enjoy friends, activities, and all the benefits of being outdoors.

Since 1941, Girl Scouts has stewarded this land, and on July 12, 2023, Girl Scouts of Eastern Massachusetts became the official owner of the property. GSEMA is very grateful to the Reading Council for Girls for officially deeding us this beloved camp.

GSEMA CEO Barbara Fortier, with the help of generous supporters Lorraine Horn and Roc O'Connell, cut the ceremonial ribbon surrounded by friends of Camp Rice Moody. Following the ribbon cutting, guests enjoyed tours of the property, heard from Barbara Fortier, and engaged with campers over ice cream and SWAPS (Special Whatchamacallits Affectionately Pinned Somewhere). Donors, state officials, local dignitaries, leaders from the Reading Council for Girls, and the Reading Historic Commission, among others, were in attendance for this celebratory afternoon.

*Camp Rice Moody sits on eight forested acres and includes a modern, all-purpose lodge, a beautiful pavilion, a pool, and an open play area. It is a well-loved summer camp for Girl Scouts from kindergarten to fifth grade and is used by troops throughout the year. Summer programming includes arts and crafts, games, swimming, and more.*





## In Memoriam

The following donors gave in memory of the individuals whose names are listed in *italics*.

*In Memory of Agnes Anselmo*

Rita M. Lyons

*In Memory of Lorraine Arena*

Anne Bell

*In Memory of Ruth Sweatt Barry*

Martha J. Barry

*In Memory of Anita Berg*

Caroline R. Dodge

*In Memory of Stephanie Brown*

Katherine and Dylan Coppel

*In Memory of Eleanor Burton*

Elaine Hornbeck

*In Memory of Donald Butkuss*

Michael Butkuss

*In Memory of Barbara Cammarata*

David Cammarata

*In Memory of Cheryl Collins*

Beverly Norton

*In Memory of Josie Corey*

Lori Spinella Beverage

*In Memory of Noreen Francis*

Michael T. Francis

*In Memory of Marion Healy*

Jill H. Oetheimer

*In Memory of Rita Holden*

Miriam M. Allen

*In Memory of Diane M. Huff*

William Ames

Adrianna Baltimore

Elaine Birkholz

Laurie Canning

Kristianne Chattin

Judy Faberman

Rita Flanagan

Mary Fay Forbush

Martha E. Gagne

Carolyn C. MacLeod

Ann M. Madden

Susan Mason

Jean G. McPherson

Audrey J. Migneault

Anna Miller

Sandra O. Moose

Jim and Carol Mulcahy

Michael Novosel

Myrna Omansky

Lori Rapp

Catherine L. Ryan

Drew and Ginger Salisbury

Sherman Smith

Emma Tomasetti and Family

Emile Troup

Rachel Tubiello

Janice J. Van Buren

Tammy Wai Wong

Westborough Council on

Aging and Senior Center

## *In Memoriam*

*In Memory of Marion Lebourveau*

Munetaka E. Araki  
Elizabeth Duhig  
Patricia Saraiva

*In Memory of Ethel Leonard*

Jillian Alpert  
Thomas D. Carney  
Ann Carney-Pomper  
Skip Carver  
Doris Engibous  
Cynthia Goldstein  
Gloria Shaffer

*In Memory of Dorothy Macaione*

Dorothy R. Amirault-Thibodeau

*In Memory of Sharon Christa McAuliffe*

Judith Kalaora

*In Memory of Eileen McCaffrey*

Antoinette Wollman

*In Memory of Diane Monahan*

David Crimmins  
Janet F. Haynes  
Merry Maids  
Rebecca Scalzo

*In Memory of Shirley R. Murray*

Marcia M. Wengen

*In Memory of Ruth Nash*

Elaine B. Mills

*In Memory of Kathy O'Keefe*

Patrick O'Keefe

*In Memory of Roberta Oliver*

Brenda and Robert Gaynor

*In Memory of Carol Phillips*

John C. Phillips

*In Memory of Frances Piasecki*

Anonymous

*In Memory of Frances Prest*

Priscilla P. Foley

*In Memory of Dan E. Sabeta*

Wynelle Hummel

*In Memory of Carolyn Salisbury*

Sandra E. Sacco

*In Memory of Mary Gray Sawyer*

Elizabeth Hixson  
Laura Londa  
Alex Yuskauskas

*In Memory of Polly Seguin*

Carol L. Patey

*In Memory of Sarah Cohen Shapiro*

Sandra Shapiro

*In Memory of Darryl Sittler*

Kathryn Roosa

*In Memory of Barbara Thomas*

Miriam M. Allen

*In Memory of Helen Thompson*

Cheryl Cox

*In Memory of Mary Towchik*

Patricia Chinn Bellone  
Jen Claudy  
Vicki Ann Frawley  
Michael Johnson  
Chelsey Kelly  
Elaine Strommen  
Leonora Tumblin

*In Memory of Barbara Tresback*

Judith Wilchynski

*In Memory of Ann Waite*

Deborah J. Abbott

*In Memory of Marjorie Waxman*

Karen Novakoff

*In Memory of Elin E. Whiting*

Ellen Damon  
Elvi Simms



# How We're Funded

## OUR FUNDING COMES FROM FIVE PRIMARY SOURCES



### Product Program

Proceeds from Girl Scout Cookie and Fall Product Programs



### Programming Fees

Participation fees for camp, events, and other programs



### Philanthropy

Charitable donations from individuals, corporations, foundations, and other partners



### Retail

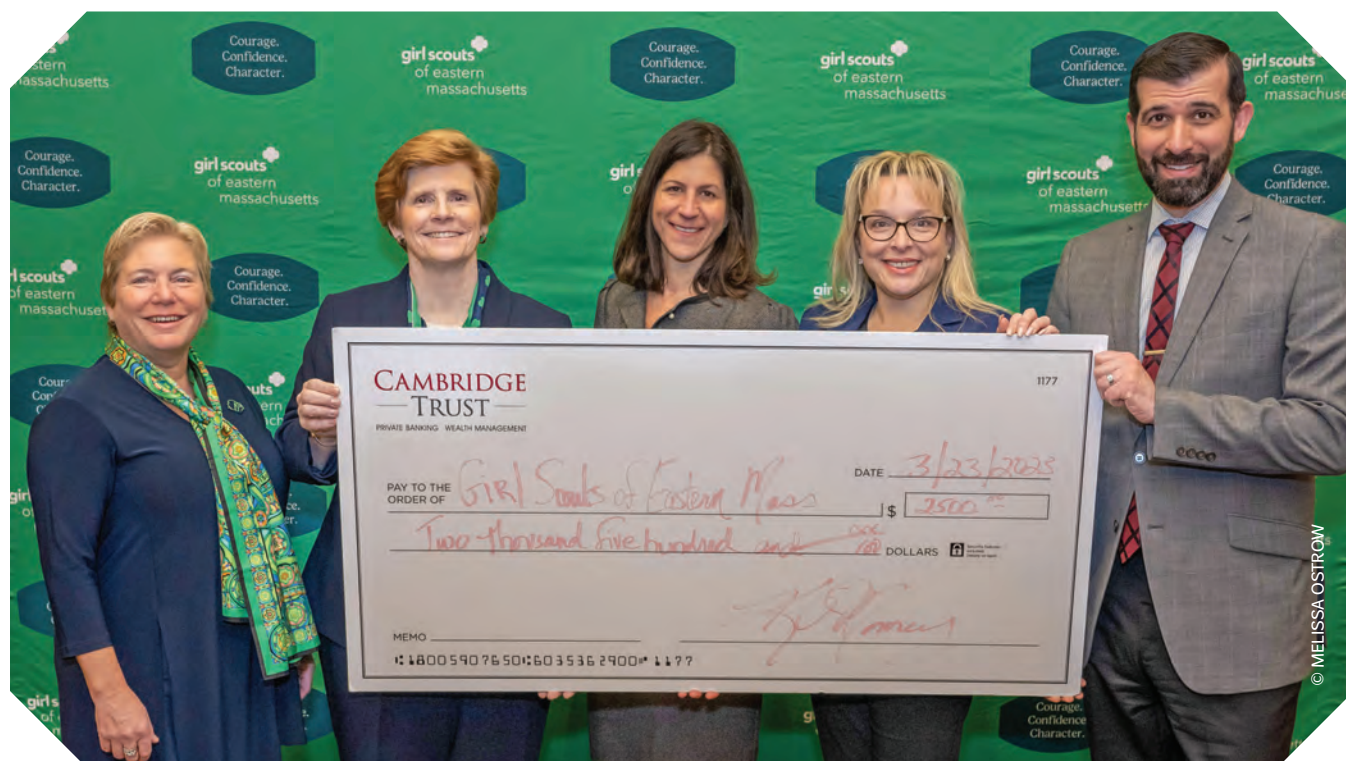
GSEMA store proceeds from badges, uniforms, gifts, supplies, and merchandise



### Other Income

Investments and miscellaneous revenue

Your contributions help us build girls of courage, confidence, and character that make the world a better place.



# Financial Overview

*Girl Scouts of Eastern Massachusetts, Inc. Statement of Activities and Changes in Net Assets for the Year Ended September 30, 2023*

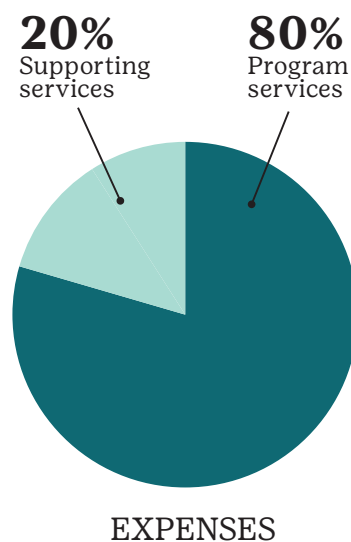
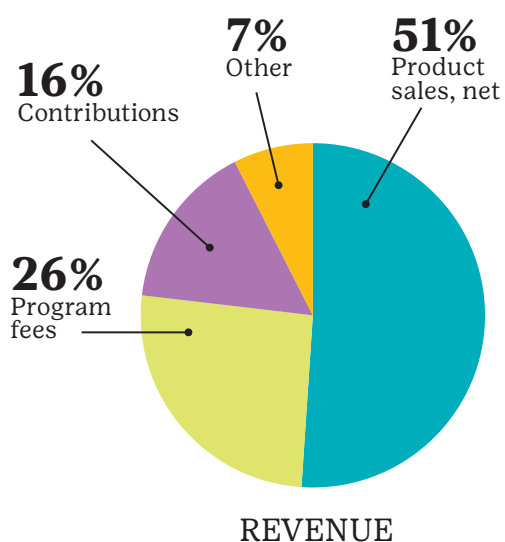
## OPERATING REVENUES AND OTHER SUPPORT:

Product sales, net	\$6,932,303
Program service fees	3,503,592
Contributions	2,125,184
Investment return appropriated for operations	576,000
Net merchandise sales	385,115
Interest, dividends, and miscellaneous revenue	56,158
<b>Total operating revenues and other support</b>	<b>13,578,352</b>

## OPERATING EXPENSES:

Program services	10,678,912
Supporting services	2,751,205
<b>Total operating expenses</b>	<b>13,430,117</b>

Changes in net assets from operations	148,235
Non-operating activities	1,457,653
Changes in net assets	1,605,888
Net Assets, beginning of year	23,126,588
<b>Net Assets, end of year</b>	<b>\$24,732,476</b>





## Girl Scout Mission

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

## Girl Scout Promise

On my honor, I will try:  
To serve God\* and my country,  
To help people at all times,  
And to live by the Girl Scout Law.

## Girl Scout Law

\* Members may substitute for the word God in accordance with their own spiritual beliefs.

I will do my best to be  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong,  
and responsible for what I say and do,  
and to respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place,  
and be a sister to every Girl Scout.

GSEMA is able to provide the Girl Scout Leadership Experience to thousands of girls across eastern Massachusetts thanks to the generosity of our donors, members, and volunteers.



© ANN-MARIE FORD

girlscouts  
of eastern  
massachusetts

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f o i n x @